

Marketplace eBrokerage User Guide

Residential Homes Nursing Homes

April 2020

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Contents

- 1. Overview
- 2. First Time Login
- 3. The Dashboard
- 4. Responding to a Package of Care Request
- 5. Awarding a Package of Care
- 6. Availability Tracker
- 7. Managing Services
- 8. Managing your Dashboard
- 9. Third Party Users
- 10. Managing your Account
- 11. Additional Support & Guidance

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1. Overview

Marketplace eBrokerage is the online sourcing system used by Norfolk County Council (NCC) for sourcing Residential and Nursing Care, creating a two-way exchange of information between your home and NCC. The process facilitates us to obtain the most suitable Package of Care (POC) for our clients.

The system is the primary means of receiving a request for a POC from NCC. It is important that you respond to our POC requests within the Brokerage Expiry date in order for your offer to be included for consideration.

Whether or not you are able to consider each POC request, it is important that you submit a response so that we can improve the quality of requests that we submit to your home. The system collates your responses for Management Information which in turn are used to further understand the social care market.

Marketplace eBrokerage has an inbuilt Availability tracker, so it is no longer necessary to update Bedtracker. It is important that you update your availability on a weekly basis in Marketplace eBrokerage as this will determine whether or not your home receives care requests.

2. First Time Login

You will receive an email containing your user name and a link that will take you to this welcome page.



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You will be directed to the link below

Rarketplace	TEST MODE - NORFOLK COMMUNITY DIRECTORY BROKERAGE TEST SITE Log In Enter your user name and password to log in. Iver name Image: Password Continue Iver name related to your login please contact Norfolk Community Directory team on <u>communitydirectory@norfolk.gov.ut</u>	
	Eargotten your password2 Forgotten your username2 Copyright 2020 Norfolk County Council Brokerage Test Site Top	

You will also receive an email as below to set up your login.



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You will need to create a password following the 4 conditions as indicated below

Set up your password			
Use the form below to change your password.			
New passwords must follow all of these rules: • Have 8 or more characters • Have a mixture of lower case and upper case letters • Have 1 or more numbers • Have 1 or more symbols, e.g. # or %			
Confirm new password OK If y are having problems related to your login please contact Norfolk Community Directory team on <u>communitydirectory@norfolk.gov.uk</u>			

Enter the password twice and select OK.

Char	ige Secret V	Vord			
New se	cret words are requ	uired to be a minim	um of 6 characters	n length.	
Change :	ecret word				
Your	Profile				
News	ecret word	*			
Confi	m new secret word	*			
Change :	ecret word				

You will then be asked to create a secret word. This will need to be a minimum of 6 characters in length and is case sensitive. Select Change Secret word.

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You are now logged into Marketplace eBrokerage. We recommend you "bookmark" this page for future use.

Each time you log into Marketplace, you will require your password and secret word.

You have been sent an	email with your temporary pass	word. Use the form on th	is page to log in or the link i	n your email at a later time	e.
ser name					
issword					
ontinue					
rgotten your password? rgotten your password?					
				_	
lf you hav	e forgotten yoເ	ur password	l click here to	reset	

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Secret Word	
To complete the login process enter the specified characters from your secret word.	
5th 6th 8th	
Log In	
Eorgotten your secret word?	
Copyright 20 Ik County Council Brokerage Test Site <u>Top</u>	

You will be requested specific characters of your secret word each time you login. If you cannot remember your secret word, please follow the link to request a reset.

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3. The Dashboard

From the Dashboard you are able to navigate to all parts of the system that are available to you by using the drop down menu's on the left hand side of the screen.

tanaga Public act Admin	Dashboard Welcome MrTest, wh	hat would you lil	ke to do?	
Dashboard	Your secret word ha	as been set.		
Organisations		-	~	
Services	Manage	Manage	Manage	View
Documents	Services	Organisations	Users	Documents
Users	Notifications (0 U	Inread)		
Brokerage	You have no notificatio	ns		
	Latest News			
	Headline	Published	Content snippet	
	Planned downtime - Wednesday 7 August	07/08/2019	There will be a brief Directory will be una newer version. Plea inconvenience this r	period this afternoon when the Norfolk Communit wailable, as we complete a scheduled upgrade to se try again later. We apologise for any nay cause.
	Record providers -			

Organisations – Manage Organisation Information

Services – Manage Service Information and Availability

Documents – Key Documents will be hosted by Norfolk County Council

Users – Create and Delete Users to the system

Brokerage – View all Package of Care Requests

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Additionally, on the Dashboard you will be able to find notifications including new package of care requests and updates to existing requests. More information is available **in Section 8 – Managing your Dashboard.**

Logged in as MrTest Manage your account Log out Public site Contact Admin	Da poard We MrTest, wha	t would you lil	ke to do?			
Dashboard	secret word has	been set.				
Organisations						
Services			24			
Documents	es o	Manage rganisations	Manage Users	View Documents		
Users	Notifications (0 Uni	read)				
Brokerage	You have no notifications					
	Latest News					
	Headline	Published	Content snippet			
	Planned downtime - Wednesday 7 August	07/08/2019	There will be a brief Directory will be una newer version. Pleas inconvenience this n	period this afternoon v vailable, as we compl se try again later. We nay cause.	when the Norfolk Communil ete a scheduled upgrade to apologise for any	
	on content					

The Dashboard also contains the Latest News items published by Norfolk County Council. It is important that you check this section regularly in order to not miss out on important updates and announcements.

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4. Responding to a POC Request

A message will be sent to your email address from the Brokerage Service notifying you of a request to provide a package of care (POC).

Note the response required by date. If you **DO NOT** respond before the deadline expires, you will **NOT** be able to submit a response.

For full details of the package click on the first email link provided as shown above.

Login to eBrokerage using your user name, password and secret word. For further information, please refer to **Section 2 – First Time Login**.

From that link, Marketplace will open directly into the specific POC details as shown on next page.

All Package of Care Requests can be found from the Dashboard by selecting *Brokerage* and then *Manage Responses*.

When you have opened the package click in the *Our Response* tab to see more details and requirements.

A list of requirements will appear.

Please select **YES** or **NO** from the drop down as appropriate. If you answer **NO** a negotiation note box will appear where you can enter a message if you feel that you could meet the

requirement with minor changes or if you can offer an alternative solution.

•						
The response deadline has	now expired. There is no plete the respo	nse unless you have already started to or you've been asked to b	the local authority.			
Save your changes Save and Requirements	Aark Response Complete					
These are a list of requirements for are mitigating factors.	r the service to be required	ment answer "Yes". If you answer "No" and the requirement is neg	otiable, a comment box will be shown so that you can	enter a message explaining whether you could fulfil the requ	irement with minor changes or if there	
Home facilities	Lift Communal garden Can Meet Requirement? Yes				1	
Gender-specific carers	Female only Can Meet Requirement? No 💌					
	Negotiation Note Cannot guarantee female only staff available 24 hou	rs but will aim to supply female staff when on shift			Ĵ	
Room Type required	Single Ground floor Can Meet Requirement? Yes				8	
Specialist Provisions	Early onset dementia or Alzheimers Eating disorder				8	
	Can Meet Requirement?					
Documents						
Add document	the package (that all respondents can see) or that you	have added to this response (that only you and the Local Authorit	/ can see).			
A R	ny informatio equirements	n available to B section, will be	rokerage that made availab	t is not in the le on the Note	es	
Se	ection as you	scroll below.				
Notes						
These are a lis to this respons	t of notes attached to to e (that only you and the	the package (that all respo Local Authority can see).	ondents can see) or the	It you or the Local Author	rity have added	
Add a new not	e					
Client has a s	mall friendly dog					

Please then scroll down to the *Placement Response to* select your response from the following drop-down options. If you are unable to consider the POC please select **No – we are unable to provide this service**

Placement Response

Your decision on whether your service can be provided to this client

Placement Response

No - we are unable to provide this service Yes - we are able to provide this service Yes - we are able to provide this service subject to assessment Yes - we are able to provide this service subject to negotiation

Offer

Once you have selected this option, a text box will appear asking for the Rejection Reason. This is very important as this information will enable NCC to offer you the most appropriate care in the future.

Please bear in mind that even if you are not currently able to accept the POC, it is very important that you respond to the request.

If you feel you can provide this care without any further information,

please select Yes - we are able to provide this service.

If you feel you can provide this care but require more information in the form of a full assessment, then please select **Yes – we are able to provide this service subject to assessment.**

If you feel you can provide this service but cannot fulfil all the requirements and have left negotiation notes or the price offered is negotiable, then please select **Yes – we are able to provide this service subject to negotiation.**

Once you have selected a Yes option, the Provider Terms and
Conditions checkbox will appear. Tick the box to accept T&C's.

Place	Response	
Your de	whether your serv	vice can be provided to this client.
Placem	ponse *	Yes - we are able to provide this service
PROVI		NONS
Pleas providers	onfirm your acce tilise E-Brokerage in	ptance of the following Terms and Conditions established by Norfolk County Council E-Brokerage forms part of the T&C's between NCC and the provider and line with schedule 14 of the contract.
Accept P Package	rovider Brokerage * T&C?	
Offer		
Details of appropria	the service you are offeri te.	ing to meet the client's needs as described. These fields may be pre-populated with values from the package details, however you can change them if
Beds Red	quired	1.00
Frequenc	:y	4-weekly
Price		600.00
Expiry Da	ate	23/08/2019
onses/9		

Under the *Offer* heading the *Beds required* and *Frequency* fields will be pre populated 1.00 and 4-weekly respectively. **These are system features and are not relevant to your response. Please do not edit these fields.**

Add your indicative price based on requirements shown above, assessment details and current NCC provider rates. This price can be amended after the expiry date. Please provide an expiry date of your offer.

Select *Save and Mark Response Complete*. The response will be sent to the Brokerage Service Team.

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5. Awarding a Package of Care

The social worker/ practitioner will not be able to choose which provider will receive the POC until the response deadline has expired. In the first instance, if you meet all the requirements, you may receive a phone call from the social worker or practitioner to discuss the POC in further detail.

If an agreement is made to accept the POC with the social worker / practitioner, then you will need to update the system by going back into the POC request. The Social Worker will be able to provide you with the Client (LAS) Reference number. You will need to add a note with the following key points:

- Name of the social worker/ practitioner
- Provisional start date

• Final price agreed

You will also need to update the price in the offer section on the form.

If an agreement is made to reject the POC then no further action is required.

If you are successful in being awarded a POC you will receive a confirmation email. The social worker/ practitioner will contact you regarding the full assessment and any further information relating to the service user.

If you are unsuccessful in being awarded a POC you will receive an email outlining a primary rejection reason.

At any stage, if the POC gets cancelled you will receive an email to inform you that it has been withdrawn.

6. Availability Tracker

To access the availability tracker from the Dashboard please select *Services,* followed by *Manage Availability*.

<u>Stated Capacity</u> is the total amount of beds/ rooms in your home. If this changes, adjust accordingly.

Stated Availability is the total amount of beds/ rooms available for placement

Logged in as Siprovider Manage your account Log out Public site Contact Admin	Manage Availab Use this page to manage		
Dashboard	Manage Service Level ser: Slprovider		
Organisations	Save all services		
Services	A Breath of Fresh		View Service Save Service Details
Documents	Stated Capacity: 6.00 Stated Availability: 3		
	Service Level	Total Availability	Date Last Updated
Brokerage			20/08/2019 15:23
	Copyright 2019 Norfolk County Council Brokerage Test Siles <u>Top</u>		

Your home will be issued with service levels depending on your accreditations with NCC that you will need in order to record your bed availability.

Please note, if you currently have no bed availability for a particular service level, it is important to record a "0" in that *Total Availability* box, otherwise you will continue to receive package of care requests and email notifications for that service level.

Please note that the system defaults to show decimal places, however you can record your bed availability using whole numbers.

ese uns page to manage areas	Saun all seculose		
Information	Nursing Home		Time Condea
Documents			View Service Save Service Details
Users	Stated Capacity: 52.00 Stated Availability: 7.00		
Reports	Service Level	Total Availability	Date Last Updated
Brokerage	Enhanced - Nursing Care - Long Term - Spot	7.00	26/03/2020 14:09
	Enhanced - Nursing Care - Short Term - Spot	7.00	26/03/2020 14:09
	Enhanced - Residential Care - Long Term - Spot	7.00	26/03/2020 14:09
	Enhanced - Residential Care - Short Term - Spot	7.00	26/03/2020 14:09
	MH - Nursing Care - Long Term - Spot	7.00	26/03/2020 14:09
	MH - Nursing Care - Short Term - Spot	7.00	26/03/2020 14:09
	MH - Residential Care - Long Term - Spot	7.00	26/03/2020 14:09
	MH - Residential Care - Short Term - Spot	7.00	26/03/2020 14:09
	Standard - Nursing Care - Long Term - Spot	7.00	26/03/2020 14:09

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If your home has both long term and short term service levels, please add a number in the relevant *Total Availability* boxes.

Please note, all providers that are NCC accredited for nursing care will also have residential service levels. Please make sure that you are recording the correct availability in the appropriate *Total Availability* boxes.

Once you have recorded the bed availability for all of your service levels, please save service details on the right hand side of the screen to retain your information.

	Save all services		
Documents	Nursing Home		View Service Save Service Details
Users	Stated Capacity: 52.00 Stated Availability: 7.00		
Reports	Service Level	Total Availability	Date Last Updated
Brokerage	Enhanced - Nursing Care - Long Term - Spot	7.00	26/03/2020 14:09
	Enhanced - Nursing Care - Short Term - Spot	7.00	26/03/2020 14:09
	Enhanced - Residential Care - Long Term - Spot	7.00	26/03/2020 14:09
	Enhanced - Residential Care - Short Term - Spot	7.00	26/03/2020 14:09
	MH - Nursing Care - Long Term - Spot	7.00	26/03/2020 14:09
	MH - Nursing Care - Short Term - Spot	7.00	26/03/2020 14:09
	MH - Residential Care - Long Term - Spot	7.00	26/03/2020 14:09
	MH - Residential Care - Short Term - Spot	7.00	26/03/2020 14:09
	Standard - Nursing Care - Long Term - Spot	7.00	26/03/2020 14:09

If you are managing the availability of multiple homes, please save the service details of each one.

Whenever there is a change to your bed availability or capacity, please update accordingly.

Completion of the Availability Tracker will determine whether you are sent package of care requests by the Brokerage Service Team.

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7. Managing Services

To access Service from the Dashboard please select *Services*, followed by *Manage Services*. If your profile allows access to multiple homes, you will need to select one at a time to view the details.

Your Service home page will display your profile and you will see various tabs displaying different Service details.

Luxury Care Hom	e 📕
Review the details of this ser	vice.
🖋 Edit this service 🛛 Request delet	ion Back to se ist View public page
Service Details	
Profile Locations Levels Inf	o Fields Info Groups Contacts Ratings Accreditation Images Documents C&V Discounts
References Alerts Brokerage L	Jecisions Mietadata
Profile	
Name	Luxury Care Home
Description	Luxury Care Home is a purpose-built facility that is located close to the city centre, with ample parking and one acre of established gardens.
	Communal areas include a spacious main lounge/dining room, a bar area, where entertainment is held with various acts and our activity co-ordinator. There is a large flat screen television for residents activities.
	Families are welcome to take part in the care and spend meaningful time with their loved ones. Feel free to ask for username and password so they can view the online care plan from home - email mrtest@testsystem.com for further details.
	Relatives are welcome to come and share a meal with the residents if they wish and if ordered in advance.
Туре	Residential homes and nursing homes
Website URL	https://www.luxury-care.co.uk
Stated Capacity	30.00
Stated Availability	10.00
Organisation	Luxury Care Home

Profile – Information about the Home which displays the website address and Capacity / Availability figures.

Locations – Address of Home

Levels – The different Service Levels the Home provides

Info Fields – Various information regarding what different types of client support the Home offers

Info Groups – Information regarding all the facilities the Home has to offer clients

Alerts – Any Alerts that have been added to a Service by the Procurement Team will be visible here.

Brokerage Decisions – All decisions regarding the Package of Care Requests

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8. Managing Your Dashboard

For data management reasons, it is not possible to delete expired packages of care from the Manage Responses tab. You may instead find it easier to manage and delete the packages of care requests from the Dashboard.

Admin								
Logged in as SailyLittle fanage your account Log out Public site Contact Admin About	Manage Services	Manage Organisations	Manage Documents	Manage Third Party Users				
Organisations	Notifications (3	0 Unread)						
Services	Norfolk Com	munity Directory: N	lew public service su as submitted the new se	uggestion (06/03/2020 ervice request.	0 14:42)	Service N	ame: Read I	more
Information	Norfolk Com	munity Directory: N	lew public service su	iggestion (19/02/2020	0 17:37)	vice Name	ad more	
Users	Norfolk Com	munity Directory: N	lew public service su	Iggestion (15/02/2020) e request	0 00:02)	Service Name		
Reports	Read more							
Brokerage	View all notifications	1						
	ck on the	View a	ll notific	ations t	ah			
Cli			II HOUIIC		a D.			
Sel	lect the f	ar right	hox on t	he nack	ages tha	t vou w	vish to	
Sel	lect the f	ar right	box on t	he pack	ages tha	t you w	vish to	
Sel or _£	lect the f ganise.	ar right	box on t	he pack	ages tha	t you w	vish to	
Sel org	lect the f ganise.	ar right	box on t	he pack	ages tha	t you w	vish to	
Sel org You	lect the f ganise. u have th	ar right e optior	box on t n to eithe	he pack er delete	ages tha e, mark a	t you w Is	vish to	
Sel org You imp	lect the f ganise. u have th portant c	ar right e optior or unimp	box on t n to eithe portant.	he pack er delet	ages tha e, mark a	t you w Is	vish to	
Sel org You imp	lect the f ganise. u have th portant c	ar right e optior or unimp	box on t n to eithe portant.	he pack er delete	ages tha e, mark a	t you w	vish to	
Sel org You imp	lect the f ganise. u have th portant c	ar right e optior or unimp	box on t n to eithe portant.	he pack er delete	ages tha e, mark a	t you w Is	vish to	
Sel org You imp	lect the f ganise. u have th portant c Notificati	ar right e optior or unimp	box on t n to eithe portant.	he pack er delet	ages tha	t you w	vish to	
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Sel org You imp Marketplace Admin Logget in as Salivi ille Manage your account Log out Public set Cortleat Admin About Dashboard Organisations Services	lect the f ganise. u have th portant c Notificati A list of all not (30 Unread) Showing 1 to 1 Subject Norfolk Comr public service	Far right e optior or unimp ions fications that wer fications that wer 0 of 33 entries	box on t n to eithe portant.	he pack er delete	ages that e, mark a Published Date 25/10/2019 15:22	t you w IS \$ \$ Unread? No	vish to	
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Sel org You imp Narketplace Admin Logget in as SalvLitto Manage your account Log out Admin Logget in as SalvLitto Manage your account Log out Public site Cortiart Admin Public site C	lect the f ganise. u have th portant c Notificati A list of all not (30 Unread) Showing 1 to 1 Subject Norfolk Comr public service Norfolk Comr	Far right e optior or unimp fications that wer fications that wer do of 33 entries nunity Directory: New e suggestion	box on t n to eithe portant.	he pack er delete	ages that e, mark a Published Date 25/10/2019 15:22	t you w IS Unread? No Yes	vish to	
Sel Org You imp Marketplace Admin Logod in as SalvLitte Manage your account [Log out Public site] Contact Addmin Dashboard Organisations Services Information Documents Users	lect the f ganise. u have th portant c Notificati A list of all not (30 Unread) Showing 1 to 1 Subject Norfolk Comr public service	Car right e optior or unimp ions fications that we fications that we of 33 entries	box on t n to eithe portant.	he pack er delete pelete selected service request service request read more	ages that e, mark a published Date 25/10/2019 15:22	t you w IS Unread? No Yes	vish to	

9. Third Party Users

To create or delete a user to the system for your Organisation from the Dashboard please select *Users*, followed by *Third Party Users*. You will only be able to create and delete users if you have Organisation access. This is displayed in your own Profile under the *Associations* tab.

To create a new user please complete the User Details template. Please create a user name that is their Forename and Surname put together with no space between them.

er the details of a	new user	to ded to the marketplace.
this new user Cancel	and go back	
ser details		
The new user will	be emailed	by the and instructions to complete the activation of their account.
lser name	*	johnwark
orename	*	John
urname	*	Wark
mail address	*	johnwark@domain.com
elephone number		
obile number		
ax number		
ddress line 1		
ddress line 2		
ddress line 3		
ddress line 4		
ity/Town		
ostcode		
rganisation	*	Luxury Care Home
ole		✓

Add their name, email address and phone number.

You will only be able to add an Organisation if you are set up for Organisation access.

Please select Add this new user.

Once the user is set up you will need to attach either Service or Organisation associations to their profile.

10. Managing Your Account

You can manage your account from anywhere in the system. Select the Manage your account button.

e Ma Ad	TEST MODE -	NORFOLK COMMU		(BROKERAGE TES	T SITE
gged in as MrTest Manage your account Log out Public site Contact Admin	Dashboar Welcome MrTes	d st, what would you lik	ke to do?		
Dashboard			<u>8</u>		
Organisations	Manage	Manage	Manage	View	
Services	Services	Organisations	Users	Documents	
Documents	Notifications	(12 Unread)			
Users	🖂 Norfolk Co	mmunity Directory Br	okerage Test Site:	Brokered Services Rejec	ted (03/10
Brokerage	Unfortunatel	y the following brokered se	ervices in the package	with reference JB 9654628	26/09/201
	Norfolk Co Congratulati	mmunity Directory Br ons, your service 'Luxury (rokerage Test Site: Care Home' brokered	Brokered Service 'Luxur with for package reference J	y Care H B 9654628

You can update your profile anytime that you are logged into the system.

User details		Details	Associations
Save your changes from this tab			
User name	johnwark		
Forename *	John		
Surname *	Wark		
Email address *	johnwark@domain.com		
Telephone number			
Mobile number			
Fax number			
Address line 1			
Address line 2			
Address line 3			
Address line 4			
City/Town			
Postcode			
Organisation *	Luxury Care Home V		
Role			
Last login date			

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You have the option to change the settings to not receive any of the notifications.

Receive emails about brokerage requests – Notification regarding new Package of Care Requests. Please keep this ticked otherwise you will not receive any new Brokerage package of care requests.

our Notification Preferences	
acaiva amaile about hrakarana ranuaete?	* 🗹
eceive emails about blokelage requests :	
eceive emails about new services?	Yes V
eceive emails about new organisations?	* Yes
eceive emails about service deletions?	* Yes
eceive emails about service submissions onfirmation?	* Yes V
eceive emails about organisation deletions?	* Yes
eceive emails about service status changes?	* Yes
eceive emails about your event subscriptions?	*
eceive emails about approval/accreditation pdates?	* Yes V
eceive emails about ratings?	* Yes
eceive emails about new news items?	* 🗸
eceive emails about service enquiries?	* Yes
eceive emails about new and changed ocuments?	*
eceive emails about purchase enquiries?	* 🗸
eceive emails about availability?	*

Save your changes

Receive emails about new services – Notifications regarding a new service assigned to your Organisation.

Receive emails about new Organisations - Not used

Receive emails about service deletions – Notifications if a service is deleted from system that you were associated too.

Receive emails about service submissions confirmation – Notifications regarding any Service amendments.

Receive emails about Organisation deletions – Notifications if Organisation is deleted from the system that you were associated too.

Receive emails about service status changes - Not used

Receive emails about your event subscriptions – Not used.

Receive emails about approval/accreditation updates – Notifications regarding Organisation Approval and Service accreditation statuses.

Receive emails about ratings – Notifications regarding Home ratings (i.e. CQC)

Receive emails about new news items – Notifications when new news items are published on the Dashboard.

Receive emails about service enquiries – Not used

Receive emails about new and changed documents – Notifications for when documents are published or re-published to the system.

Receive emails about purchase enquiries - Not used

Receive emails about availability - Not used

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11. Additional Support & Guidance

If you require any further support or assistance with Marketplace eBrokerage, please contact Affinity Works Support on:

Tel: 020 8068 6866

Email: ncdhelpdesk@affinityworks.co.uk

Alternatively, you can watch our training videos here:

https://www.norfolk.gov.uk/business/supplying-norfolk-countycouncil/norfolk-care-market/information-resources-andengagement/tools-to-help-you/ebrokerage

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